

Microsoft Dynamics 365

vs. NetSuite

The clear enterprise advantage

Today's competitive environment demands more than traditional ERP systems. Your organization needs a comprehensive platform that grows with you, addresses your specific challenges, and uses proven technology to improve efficiency and profitability.



Why leading organizations choose Microsoft Dynamics 365 Finance and Supply Chain Management (F&SCM)



Seamless integration with your Microsoft environment

Why it matters: Most organizations already rely on Microsoft tools for daily operations. Dynamics 365 F&SCM enhances your existing technology investment through:

- Native integration with Office 365, Power BI, Teams, SharePoint, and Azure. This seamless experience boosts productivity and collaboration.
- Real-time Excel reporting, embedded Teams chats, document storage and Power Automate workflows can drive massive efficiency gains.

NetSuite is great for standalone use, but Dynamics fits like a glove into the tools your teams already use every day.

With Dynamics, you don't just get an ERP—you get an intelligent system that helps you make better decisions and automate the routine.

Advanced AI and automation capabilities

Why it matters: Companies want smarter systems, not just software.

- Microsoft Copilot and AI-powered financial insights, cash flow forecasting, and predictive supply chain features offer a future-proof experience.
- Built-in automation with Power Platform helps reduce manual tasks.

Superior customization and scalability

Why it matters: Every business has unique processes and requirements; one size doesn't fit all:

- Dynamics 365 F&SCM is a highly configurable platform built for complex, growing, and global businesses
- Works well across industries—whether you are manufacturing, in retail, or doing project-based services.

NetSuite is flexible, but Dynamics is more extensible—especially for businesses that don't want to rework their processes around the ERP.

Better capabilities for global business

Why it matters: Most organizations operate across geographies.

- Comprehensive multi-language, multi-entity, and localization features built in
- Embedded tax engines and regulatory compliance for 40+ countries
- Global commerce capabilities to support international growth

Dynamics 365 is built for scale, whether you're in one market today or twenty tomorrow.

Microsoft offers a secure, enterprise-ready platform that grows with you, with the trust of one of the world's leading cloud providers.

Enterprise-grade security and cloud flexibility

Why it matters: ERP is the heart of your business—it needs to be secure and compliant. Protect your most valuable business data with:

- Microsoft Azure's world-class infrastructure and compliance, certifications, and security protocols
- Flexible deployment options including cloud, hybrid, and on-premises solutions – something NetSuite doesn't offer.

Transparent, value-based flexible pricing

Why it matters: Cost surprises can be a deal-breaker. Control your technology investment with:

- Modular pricing that Dynamics offers that allows you to pay for only what you need
- Scalable licensing that grows with your business
- Clear implementation pathways and cost structures. NetSuite's pricing is often opaque and can escalate with user count and add-ons.

Dynamics gives you control over your ERP investment. With NetSuite, costs can creep up fast.

Why stitch together CRM and ERP when Microsoft gives you a unified platform?

A unified business platform

Why it matters: Having one connected platform is key for customer-centric operations.

- Dynamics 365 isn't just ERP—it's also CRM, HR, Customer Insights, and more. All built to work together.
- One vendor, one platform, full visibility.



Solution comparison: Microsoft Dynamics 365 F&SCM and NetSuite

Capability	Microsoft Dynamics 365 F&SCM	NetSuite
Microsoft ecosystem integration	✓ Native integration	⚠ Limited integration
AI/ML capabilities	✓ Advanced with Copilot and predictive analytics	⚠ Basic functionality
Customization and flexibility	✓ Highly extensible for complex needs	⚠ More limited for enterprise-scale customization
Global business support	✓ Strong localization for 40+ countries	⚠ Varies by region
Security and compliance	✓ Azure-backed enterprise security	⚠ Standard cloud security features
Unified platform approach	✓ Complete business application suite	⚠ Requires additional integrations
Transparent pricing	✓ Modular	⚠ Can be opaque

How Microsoft Dynamics 365 F&SCM helps teams across an organization

For finance heads (CFO, Finance Director, Controller)

Priorities: Financial leaders seek precision, control, and strategic insights.

Why Microsoft Dynamics 365 F&SCM?



Real-time financial insights

- Embedded Power BI and AI-driven forecasting (e.g., cash flow, budget vs actuals).
- Role-based dashboards give full visibility into financial health—by region, business unit, or product.



Automation that saves time and reduces errors

- Automate journal entries, vendor payments, and reconciliations.
- Free up finance teams from manual tasks for higher-value analysis.



Built-in global compliance

- 40+ countries and regions covered out of the box—tax, regulatory reporting, currency, and language.



Integrated with Office and Excel

- Work natively with Excel for real-time reports and modelling—no exporting, no outdated data.

Dynamics 365 gives finance leaders control, confidence, and clarity over every dollar—while reducing manual work by up to 30%.

For delivery/ operations heads (COO, Head of project delivery/ supply chain)

Priorities: Operations leaders focus on efficiency, supply chain resilience, and cost-effective project execution.

Why Microsoft Dynamics 365 F&SCM?



Unified view of projects, inventory, and financials

- Connect project planning, procurement, inventory, and resource management in one platform.
- Real-time cost tracking across every stage of project delivery.



Intelligent supply chain management

- Predictive insights into demand, capacity, and lead times.
- Automate reordering, vendor performance tracking, and stock optimization.



Project-based ERP capabilities

- Especially strong for service-centric and project-based organizations.
- Manage WBS, time and expense, billing, and resource utilization—all in one view.



Scalable for growth

- Whether expanding to new markets or integrating acquisitions, Dynamics 365 handles complexity with ease.

Dynamics helps operations leaders streamline delivery, reduce delays, and gain real-time control over cost and resource utilization.



Dynamics 365 vs NetSuite: What matters to your roles

Feature	Dynamics 365 F&SCM	NetSuite
Real-time financial reporting	✓ Native Power BI + Excel	⚠ Less flexible
Global tax & compliance	✓ 40+ countries	⚠ Add-on modules
Integrated project and operations management	✓ End-to-end	⚠ Not core focus
Scalability for complex businesses	✓ Strong	⚠ Best for SMBs
AI & automation	✓ Built-in Copilot	⚠ Limited
Supply chain visibility	✓ Advanced	⚠ Basic
Microsoft ecosystem integration	✓ Seamless	⚠ Limited



The bottom line: Real results for your business

When comparing enterprise solutions, the difference becomes clear. Microsoft Dynamics 365 F&SCM delivers:

- **Immediate efficiency gains** through Microsoft ecosystem integration that competitors can't match
- **Concrete cost savings** from automation of financial and operational processes
- **Measurable improvements** in decision-making with advanced analytics and AI capabilities
- **Tangible competitive advantages** through faster response to market changes
- **Proven global scalability** with built-in compliance for 40+ countries

While NetSuite offers a serviceable cloud ERP solution, organizations with complex requirements consistently find Dynamics 365 F&SCM provides superior capabilities, flexibility, and return on investment.

With NetSuite, you get ERP. With Dynamics, you get a business transformation platform.



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**Member of
Microsoft's Inner Circle**
for 12 years

11-time Winner
of the Microsoft Dynamics
Partner of the Year Award

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